

Our MBA program accommodates both full and part time students. With an online option to fit your learning style or busy schedule.



- The UNCP MBA designed for students with undergraduate degree in any field
- Allows students to develop new or improve existing business skills at the graduate level
- Schedule accommodates both full-time and part-time students. Online or in a classroom setting to fit your learning style and busy schedule
- Evening classes in Pembroke and Pinehurst
- Full-time students can complete the program in as little as 15 months
- AACSB accreditation recognized by employers worldwide
- Small class sizes allow students to interact with faculty individually to learn and to develop skills attractive to employers

The UNCP MBA Program is available as a General MBA or an MBA with one of two concentrations.

**General MBA Program**

This program consists of 8 core courses, which all students are required to take. These cover all the disciplines – Accounting, Decision Science, Economics, Finance, Management and Marketing. Students are required to take any 4 elective courses. This degree will prepare you to succeed in any business.

**MBA with Concentration in Financial Services**

This program consists of 8 core courses, which all students are required to take. These cover all the disciplines – Accounting, Decision Science, Economics, Finance, Management and Marketing.

Students are also required to take 4 electives as follows:

- **MKT 5450** Services Marketing
- **BLAW 5280** Legal Issues For Managers
- **Two of the following Finance Electives**
  - FIN 5210** Investment Analysis
  - FIN 5050** Behavioral Finance
  - FIN 5020** Personal Financial Planning

This concentration is designed to meet the needs of all students who wish to enter (or are currently employed) in the rapidly growing field of financial services.

**MBA with Concentration in Supply Chain Management**

This program consists of 8 core courses, which all students are required to take. These cover all the disciplines – Accounting, Decision Science, Economics, Finance, Management and Marketing.

Students are also required to take 4 electives as follows:

- **MGT 5210** Supply Chain Management
- **MGT 5350** Operations Management
- **ITM 5370** Information Technology Management
- One other Elective of the students choosing

This concentration is designed to meet the needs of Supply Chain specialists in any industry.

Students may declare the concentration (if any) any time prior to completion of the program.

**Accelerated MBA**

Students with a minimum 3.2/4.0 GPA may complete two graduate courses (6 credit hours) during their senior year at UNCP, Applying those credits to both the BSBA (or BSA) and MBA degrees. This allows students to earn both degrees in 5 years.



**Graduate Tuition chart 2014-2015**

Semester Hours	In-State Tuition	Out-of-State Tuition	Fees	Insurance	Total In-State	Total Out-of-State
9+	\$1,655	\$6,318.50	\$1,038	\$802	\$3,495	\$8,158.50
6 - 8	\$1,241.25	\$4,738.88	\$778.50	\$802	\$2,821.75	\$6,319.38
3 - 5	\$827.50	\$3,159.25	\$519	\$00	\$1,346	\$3,678.25
1 - 2	\$413.75	\$1,579.63	\$259	\$00	\$673.25	\$1,839.33

**Admission Requirements**

- 2.5 GPA overall or 3.0 in major or 3.0 in all undergraduate work taken in senior year.
- Acceptable score in GMAT or GRE (waived for applicants with overall 3.0 GPA)
- International students encouraged to apply
- Apply to the School of Graduate Studies and Research using the link on the website
- Submit application fee
- Have all university transcripts sent to School of Graduate Studies and Research
- Submit GMAT or GRE scores Enrollment is continuous but we recommend you have all information submitted 30 days before classes begin

UNIVERSITY of NORTH CAROLINA  
**PEMBROKE**  
 SCHOOL OF BUSINESS



**YES!** I am interested in attending the MBA program

Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  
 Address \_\_\_\_\_ County \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_ Email \_\_\_\_\_  
 College \_\_\_\_\_  
 Date of Graduation \_\_\_\_\_  
 Expected Date of Enrollment \_\_\_\_\_

As top leaders from across the UNC system looked on, Daniel Bougt and Lewis Adams raised UNCP's flag in victory. The graduate students won top honors in the 2nd UNC Social Entrepreneurship Conference.

MBA candidates and student-athletes, Bougt and Adams bested 13 teams from 10 UNC graduate programs and walked away with a \$5,000 prize. The pair submitted a business plan and made two oral presentations that would establish a retail outlet for STARworks NC, a non-profit center for creative enterprise in Montgomery County.



UNCP School of Business team wins UNC title

School of Business  
 Department of Public Administration  
 Dean's Office  
 MPA Program  
 Business Administration & Accounting  
 MBA Program  
 Interactive Video Facility

# UNCP

## ACADEMICS

- 41 undergraduate programs
- 18 graduate programs
- Student-faculty ratio: 15:1
- Average class size: 21

## STUDENTS

- Approximately 6,300
- 37% male
- 63% female
- 19 countries, 25 states and District of Columbia are represented

## CAMPUS

- 80+ clubs and organizations
- Located in Pembroke, NC, a quiet community 15 minutes from Lumberton
- Convenient to all major metro areas of the Carolinas as well as beaches and resorts
- One of the safest campuses in the University of North Carolina system

## ACCREDITATION

Accredited by the Commission on Colleges of the Southern Association of Colleges and Schools, 1866 Southern Lane, Decatur, GA 30033-4097 (404.679.4500).

The School of Business is also accredited by the Association to Advance Collegiate Schools of Business, the highest level of accreditation possible.

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# MBA PROGRAM COURSES

## MBA CORE

(All required): 24 semester credit hours

- ACC 5500** Managerial Accounting
- DSC 5100** Quantitative Methods
- ECN 5150** Managerial Economics
- FIN 5200** Managerial Finance
- MKT 5400** Marketing Planning & Strategy
- MGT 5250** Organizational Theory & Behavior
- MGT 5362** International Business
- MGT 5750** Strategic Planning

## PROFESSIONAL ENHANCEMENT COURSES (Electives)

(Choose four) 12 semester credit hours

- DSC 5120** Research Methods
- FIN 5210** Investment Analyses
- MGT 5290** Entrepreneurship
- MGT 5270** Leadership & Change
- BLAW 5280** Legal Issues for Managers
- MGT 5350** Operations Management
- MGT 5370** Management Information Systems
- MKT 5450** Services Marketing
- ACC 5520** Tax Implications of Business Decisions
- FIN 5250** Entrepreneurial Finance
- BLAW 5320** Law for Entrepreneurs
- MGT 5700** Entrepreneurial Strategy
- MGT 5210** Supply Chain Management
- FIN 5020** Personal Financial Planning
- FIN 5050** Behavioral Finance
- MGT 5300** Human Resource Management
- ACCS/BLAWS/DSCS/ECNS/FINS/ITMS/MGTS/MKTS Special Topics

www.uncp.edu/MBA / MBA@uncp.edu / 866.622.8627



UNIVERSITY of NORTH CAROLINA  
**PEMBROKE**

School of Business

Online

Pembroke  
 Campus

Sandhills  
 Community  
 College



# MBA

Masters of Business Administration

NO POSTAGE  
 NECESSARY  
 IF MAILED  
 IN THE  
 UNITED STATES

**BUSINESS REPLY MAIL**  
 FIRST-CLASS MAIL PERMIT NO. 9 PEMBROKE, NC

POSTAGE WILL BE PAID BY ADDRESSEE

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 Pembroke, NC 28372-9985

