

Articulation Agreement

In Business Administration, Management Concentration

Between the University of North Carolina at Pembroke

and South Piedmont Community College

January 30, 2015

This agreement is applicable to students who complete the required hours for the Associate in Applied Science degree in Business Administration from South Piedmont Community College and transfer to the University of North Carolina at Pembroke (UNCP) and major in Business Administration. Transfers who have not completed the applied associate degree will be evaluated on a case-by-case basis.

South Piedmont Community College Courses:

University of North Carolina at Pembroke Courses:

Number	Course Title	Hours	Number	Course Title	Hours
Course Prefix and Number	A. General Education Courses		Course Prefix and Number		
ENG 111	Writing & Inquiry	3	ENG1050	Composition I	3
	Humanities/Fine Arts Elective	3	***		3
	Mathematics Elective	3-4	***		3
	Communications Elective	3	***		3
	Social/Behavioral Science Elective	3	***		3
	B. Required Major Core Courses				
ACC 120	Principles of Financial Accounting	4	ACC 2270	Principles of Financial Accounting	3
BUS 115	Business Law I	3	BLAW 2150	Legal Environment of Business	3
BUS 137	Principles of Management	3	MGT 3060	Organization and Management	3
CIS 110	Introduction to Computers	3	CSC 1000	Introduction to Computers	3
MKT 120	Principles of Marketing	3	MKT 3120	Principles of Marketing	3
ECO 252	Principles of Macroeconomics	3	ECN 2020	Principles of Macroeconomics	3
ACC 121	Principles of Managerial Accounting	4	ACC 2280	Principles of Managerial Accounting	3
BUS 110	Introduction to Business	3	BUS 2000	Introduction to Business	3
BUS 121	Business Math	3	ELE 0010	General Elective	3
BUS 125	Personal Finance	3	FIN 2050	Personal Finance	3
BUS 152	Human Relations	3	ELE 0010	General Elective	3
BUS 239	Business Applications Seminar	3	ELE 0010	General Elective	3
BUS 240	Business Ethics	3	ELE 0010	General Elective	3
WBL 111	Work-Based Learning I	1	N/A		
WBL115	Work-Based Learning Seminar I	1	N/A		
ECM 210	Introduction to Electronic Commerce	3	ELE 0010	General Elective	3
	Major Electives				
	Select 6 hours from the following courses:				

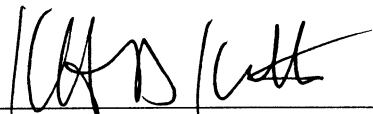
ACC 150	Accounting Software Applications	2	ELE 0010	General Elective	2
BAF 110	Principles of Banking	3	ELE 0010	General Elective	3
BAF 121	Economics for Banking	3	ELE 0010	General Elective	3
BUS 116	Business Law II	3	ELE 0010	General Elective	3
BUS 135	Principles of Supervision	3	ELE 0010	General Elective	3
BUS 139	Entrepreneurship I	3	ENTR 2000	Innovation	3
BUS 153	Human Resource Management	3	ELE 0010	General Elective	3
BUS 217	Employment Law & Regulations	3	ELE 0010	General Elective	3
BUS 220	Purchasing	3	ELE 0010	General Elective	3
BUS 225	Business Finance	3	ELE 0010	General Elective	3
BUS 234	Training and Development	3	ELE 0010	General Elective	3
BUS 280	REAL Small Business	4	ELE 0010	General Elective	4
CTS 130	Spreadsheet I	3	**DSC 2090	Spreadsheet & Database Management	3
DBA 110	Database Concepts	3	**DSC 2090	Spreadsheet & Database Management	3
ECO 251	Principles of Microeconomics	3	ECN 2020	Principles of Microeconomics	3
ETR 220	Innovation and Creativity	3	ELE 0010	General Elective	3
ETR 230	Entrepreneur Marketing	3	ELE 0010	General Elective	3
ETR 240	Funding for Entrepreneurs	3	ELE 0010	General Elective	3
OST 131	Keyboarding	2	N/A		
SPA 120	Spanish for the Workplace	3	SPN 0010	Spanish Elective	3
WBL 110	World of Work	1	N/A		
WEB 110	Internet/Web Fundamentals	3	ELE 0010	General Elective	3

Notes:

1. Students must take a minimum of 30 Business hours at UNCP, 9 hours of Writing Intensive courses and must complete the rest of UNC Pembroke's General Education Requirement to complete the 120 hours for the degree. Students must take at least one course from those courses identified as contributing to the internationalization mission of the School of Business.
2. **A minimum of 25% of the semester hours needed for this degree must be completed in residence at UNC Pembroke.**
3. ** Receive credit for DSC 2090 after completion of CTS 130 and DBA 110.
4. ***See <https://braveweb.uncp.edu/external/articulation/> to see how courses will transfer.

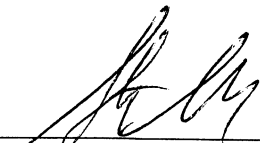
Each party has caused this Agreement to be executed by its duly authorized representatives as of February 24, 2015.

The University of North Carolina
At Pembroke



Dr. Kenneth D. Kitts
Provost and Vice Chancellor

South Piedmont Community
College



Dr. Stanley Sidor
President