

Articulation Agreement

October 1, 2014

Between the University of North Carolina at Pembroke

and Fayetteville Technical Community College,

Business Administration, Management Concentration

This agreement is applicable to students who complete the required hours for the Associate in Applied Science degree in Business Administration from Fayetteville Technical Community College and transfer to the University of North Carolina at Pembroke (UNCP) and major in Business Administration. Transfers who have not completed the applied associate degree will be evaluated on a case-by-case basis.

**Fayetteville Technical Community College
College Courses:**

**University of North Carolina at
Pembroke Courses:**

| Number | Course Title | Hours | Number | Course Title | Hours |
|--|--|-------|-----------|------------------------------------|-------|
| A. General Education Courses | | | | | |
| ENG 111 | Writing and Inquiry | 3 | ENG1050 | Composition I | 3 |
| | Humanities/Fine Arts Electives (No introductory Foreign Language) | 3 | *** | | 3 |
| COM 120 | Intro Interpersonal Communication | 3 | SPE 2000 | Interpersonal Communication | 3 |
| OR COM 231 | Public Speaking | 3 | SPE 2010 | Fundamentals of Speech | 3 |
| | Mathematics Elective | 3 | *** | | |
| B. Required Major Core Courses | | | | | |
| ACC 120 | Principles of Financial Accounting | 4 | ACC 2270 | Principles of Financial Accounting | 3 |
| BUS 115 | Business Law I | 3 | BLAW 2150 | Legal Environment of Business | 3 |
| BUS 116 | Business Law II | 3 | ELE 0010 | General Electives | 3 |
| BUS 137 | Principles of Management | 3 | MGT 3060 | Organization and Management | 3 |
| CIS 110 | Introduction to Computers | 3 | CSC 1000 | Introduction to Computers | 3 |
| MKT 120 | Principles of Marketing | 3 | MKT 3120 | Principles of Marketing | 3 |
| ECO 251 | Principles of Microeconomics | 3 | ECN 2020 | Principles of Microeconomics | 3 |
| ECO 252 | Principles of Macroeconomics | 3 | ECN 2030 | Principles of Macroeconomics | 3 |
| BUS 110 | Introduction to Business | 3 | BUS 2000 | Introduction to Business | 3 |
| BUS 121 | Business Math | 3 | ELE 0010 | General Elective | 3 |
| CTS 130 | Spreadsheet | 3 | ELE 0010 | General Elective | 3 |
| BUS 153 | Human Resource Management | 3 | ELE 0010 | General Elective | 3 |
| BUS 225 | Business Finance | 3 | ELE 0010 | General Elective | 3 |
| BUS 285 | Business Management Issues | 3 | ELE 0010 | General Elective | 3 |
| MKT 223 | Customer Service | 3 | ELE 0010 | General Elective | 3 |
| Business Major Electives Select 8 Hours. ** | | | | | |


Notes:

1. Students must take a minimum of 30 Business hours at UNCP, 9 hours of Writing Intensive courses and must complete the rest of UNC Pembroke's General Education Requirement to complete the 120 hours for the degree. Students must take at least one course from those courses identified as contributing to the internationalization mission of the School of Business.
2. **A minimum of 25% of the semester hours needed for this degree must be completed in residence at UNC Pembroke.**
3. **See Fayetteville Technical Community College catalog for Business Elective selections.
4. ***See <https://braveweb.uncp.edu/external/articulation/> to see how courses will transfer.

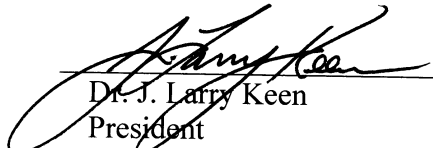
Each party has caused this Agreement to be executed by its duly authorized representatives as of October 1, 2014.

The University of North Carolina
At Pembroke

Fayetteville Technical
Community College



Dr. Kenneth D. Kitts
Provost and Vice Chancellor



Dr. J. Larry Keen
President