



Academic Affairs  
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June 12, 2013

Dr. T. Eston (Bud) Marchant  
President  
Central Carolina Community College  
1105 Kelly Drive  
Sanford, North Carolina 27330

Dear Dr. Marchant:

The School of Business has recommended the establishment of an articulation agreement for transfer of courses in the Associate in Applied Science Degree in Business Administration at Central Carolina Community College into the Business Administration, Management Concentration program at The University of North Carolina at Pembroke.

Attached is a list of the course equivalencies of Business Administration curriculum courses from Central Carolina Community College and courses from The University of North Carolina at Pembroke. The articulation agreement and course equivalencies have been reviewed and revised by UNCP administrators/faculty for your consideration.

Please keep in mind that qualified faculty members must teach all courses accepted for transfer to The University of North Carolina at Pembroke. Faculty teaching courses for transfer must meet the standards set forth in **Principles for Accreditation**, section 3.7.1 by the Southern Association of Colleges and School.

After signing, please forward two copies of this agreement to me. The Business Administration, Management Concentration agreement between Central Carolina Community College and The University of North Carolina at Pembroke will be effective July 1, 2013.

Please call if I can be of further assistance.

Sincerely,

Cammie Hunt  
Associate Vice Chancellor  
Engaged Outreach

Each party has caused this Agreement to be executed by its duly authorized representatives as of July 1, 2013.

The University of North Carolina  
At Pembroke

Central Carolina Community  
College



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Dr. Kenneth D. Kitts  
Provost and Vice Chancellor



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Dr. T. Eston (Bud) Marchant  
President

**Articulation Agreement**

**May 15, 2013**

**Between the University of North Carolina at Pembroke**

**and Central Carolina Community College,**

**Business Administration, Management Concentration**

This agreement is applicable to students who complete the required hours for the Associate in Applied Science degree in Business Administration from Central Carolina Community College and transfer to the University of North Carolina at Pembroke (UNCP) and major in Business Administration. Transfers who have not completed the associate degree will be evaluated on a case-by-case basis.

**Central Carolina Community College  
College Courses:**

**University of North Carolina at  
Pembroke Courses:**

Number	Course Title	Hours	Number	Course Title	Hours
	<b>A. General Education Courses</b>	<b>16 SHC</b>			
ENG 111	Expository Writing	3	ENG1050	<b>Composition I</b>	3
ENG 111A	Expository Writing Lab	1	N/A		
ENG 114	Professional Research and Reporting	3	ENG1060	<b>Composition II</b>	3
	Humanities/Fine Arts Elective	3	***		
MAT140	Survey of Mathematics	3	MAT1050	<b>Introduction to College Mathematics</b>	
	Social/Behavioral Science Elective	3	***		
	<b>B. Required Major Core Courses</b>	<b>18-19 SHC</b>		<b>Required Courses</b>	
ACC 120	Principles of Financial Accounting	4	ACC 2270	Principles of Financial Accounting	3
BUS 115	Business Law I	3	BLAW 2150	Legal Environment of Business	3
BUS 137	Principles of Management	3	ELE 1000	Elective Credit	3
<del>CIS</del> 110	Introduction to Computers	3	CSC1000	Introduction to Computers	3
MKT 120	Principles of Marketing	3	ELE 1000	Elective Credit	3
	<b>Choose One</b>	<b>3 SHC</b>			
ECO 151	Survey of Economics	3	ECN1000	Economics of Social Issues	3
ECO 251	Principles of Macroeconomics	3	ECN 2020	Principles of Microeconomics	3
ECO 252	Principles of Macroeconomics	3	ECN 2030	Principles of Macroeconomics	3
	<b>Other Major Hours Required</b>	<b>37 SHC</b>			
ACC 121	Principles of Managerial Accounting	4	ACC 2280	Principles of Managerial Accounting	3
BUS 110	Introduction to Business	3	BUS 2000	Introduction to Business	3
BUS 125	Personal Finance	3	FIN 2500	Personal Finance	3
BUS 225	Business Finance	3	ELE0010	Elective Credit	3
BUS 153	Human Resource Human	3	ELE0010	Elective Credit	3

	Management				
BUS 240	Business Ethics	3	ELE0010	Elective Credit	3
BUS 255	Organizational Behavior in Business	3	ELE0010	Elective Credit	3
BUS 260	Business Communication	3	ELE0010	Elective Credit	3
COE 111	Co-op Work Experience I	1	N/A		
MKT 223	Customer Service	3	ELE0010	Elective Credit	3
	Major Electives	2	***		
	<b>Management Track-Major Course Listing (Select a minimum of 8 SHC)</b>				
ACC 122	Principles of Financial Accounting II	3	ELE0010	Elective Credit	3
ACC 140	Payroll Accounting	3	ELE0010	Elective Credit	3
ACC 150	Accounting Software Applications	3	ELE0010	Elective Credit	3
CHI 111	Elementary Chinese I	N/A			
ECO 151	Survey of Economics	3	ECN1000	Economics of Social Issues	3
ECO 251	Principles of Microeconomics	3	ECN2020	Principles of Microeconomics	3
ECO 252	Principles of Macroeconomics	3	ECN 2030	Principles of Macroeconomics	3
INT 110	International Business	3	ELE0010	Elective Credit	3
ISC 223	Quantitative Methods	3	ELE 0010	Elective Credit	3
OMT 110	Introduction to Operations Management	3	N/A		
OST 137	Office Software Applications	3	N/A		

<b>TOTAL</b>	<b>24</b>	
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Notes:

1. To be admitted under this agreement, the student must have a 2.5 g.p.a.
2. Students must take a minimum of 30 Business hours at UNCP, 9 hours of Writing Intensive courses and must complete the rest of UNC Pembroke's General Education Requirement to complete the 120 hours for the degree. Students must take at least one course from among those course identified as contributing to the internationalization mission of the School of Business.
3. **A minimum of 25% of the semester hours needed for this degree must be completed in residence at UNC Pembroke.**
4. \*\*\*See <http://www.uncp.edu/admissions/undergraduate/articluation.asp> for how courses will transfer.